

## Affiliated Business Arrangement Disclosure Statement

To: \_\_\_\_\_ Property: \_\_\_\_\_

From: \_\_\_\_\_ Date: \_\_\_\_\_

This is to give you notice that each of the companies listed below is part of a family of companies (collectively, the “Affiliated Companies”) owned by Berkshire Hathaway, Inc. (“Berkshire Hathaway”), and each may refer you to the services of another. Most are under common ownership, either directly or through one or more subsidiaries, by Fox & Roach/Trident Limited Partnership (“F&R/T”). F&R/T, HomeServices Relocation, LLC, HomeServices Insurance, Inc. doing business as Trident Insurance Agency (“Trident Insurance Agency”), and Prosperity Home Mortgage, LLC, are each wholly owned directly or indirectly by HomeServices of America, Inc. (“HSoA”), a Berkshire Hathaway affiliate. Because of these relationships, the referral of a customer (including you) by any of the Affiliated Companies to another may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

- Fox & Roach LP (“Fox & Roach”) doing business as Berkshire Hathaway HomeServices Fox & Roach, REALTORS®, is a real estate brokerage company and a wholly-owned direct subsidiary of F&R/T.
- Trident Land Transfer Company LP is a title insurance agency and a wholly-owned direct subsidiary of F&R/T.
- Trident Land Transfer Company (NJ) LLC (“Trident NJ”) is a title insurance agency, owned 49% by F&R/T.
- HomeServices Insurance, Inc. doing business as Trident Insurance Agency (“Trident Insurance Agency”) is a property/casualty insurance agency and a wholly-owned direct subsidiary of HSoA.
- Title Resources Guaranty Company (“TRG”) is a title underwriter, owned 13.5% by HomeServices Title Holdings, LLC, a wholly-owned direct subsidiary of HSoA.
- In addition, while Fox & Roach is not affiliated with American Home Shield Corporation doing business as HSA Home Warranty (“HSA Home Warranty”), it does advertise HSA Home Warranty for a fixed service fee.

Trident Land Transfer Company LP and Trident Land Transfer Company (NJ) LLC are together referred to herein as “Trident Land Transfer.”

Set forth **on the next page** is the estimated charge or range of charges for each of the services listed. You are NOT required to use any of these service providers as a condition of the sale of the subject property or to obtain access to any settlement service.

**THERE ARE FREQUENTLY OTHER SETTLEMENT SERVICE PROVIDERS AVAILABLE WITH SIMILAR SERVICES. YOU ARE FREE TO SHOP AROUND TO DETERMINE THAT YOU ARE RECEIVING THE BEST SERVICES AND THE BEST RATE FOR THESE SERVICES.**

ACKNOWLEDGEMENT: I/we have read this disclosure form and understand that the Affiliated Companies may refer me/us to purchase the above-described settlement service(s) from one another and that any such referrals may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

| Service Provider              | Service Provided  | Charge or Range of Charges  |                                       |  |  |
|-------------------------------|---|---|---------------------------------------|--|--|
| HomeServices Relocation, LLC  | Relocation Services                                       | Fees paid by real estate broker   |                                       |  |  |
| Trident Land Transfer         | Owner's/Lender's Title Policy<br>(may be provided by TRG) | Title Insurance Rates & Premiums<br>Standard Rate   |                                       |  |  |
|                               |   |   | PA                                    | NJ                                     | DE                                     |
|                               |   | \$0-\$100,000 policy  | \$569-\$1,025                         | \$200-\$525                            | \$110-\$385                            |
|                               |   | For policies over \$100,000 add base amount above plus amount to the right  | \$5.70-\$1.42 per \$1,000 of coverage | \$4.25- \$2.00 per \$1,000 of coverage | \$3.30 -\$1.40 per \$1,000 of coverage |
|                               |   | Enhanced Coverage   |                                       |  |  |
|                               |   | 10% + \$400 over Standard Rate above  | 20% over Standard Rate above          | 20% over Standard Rate above           |  |
|                               | Endorsements  |   | \$100 per endorsement                 | \$25 per endorsement                   | \$50 per endorsement                   |
|                               | Hold-Open Work Charge Fee                                 | Applicable to financing within 12 months of an all cash purchase  | 25% of the original premium           | N/A                                    | N/A                                    |
|                               | Title Search and Exam Fees                                | Includes fees for recording service and Notice of Settlement  | N/A                                   | \$350-\$450                            | \$200                                  |
|                               | Closing Service Letter                                    |   | \$125                                 | \$75                                   | \$125                                  |
|                               | Notary  |   | \$45-\$100                            | \$25                                   | N/A                                    |
|                               | Wire Fee (per wire)                                       |   | \$8.25-\$13.25                        | \$8.25-\$13.25                         | \$40                                   |
|                               | Express Mail  |   | \$20                                  | \$20                                   | \$15                                   |
| Edoc Delivery Fee             |   | \$125   | \$50                                  | N/A                                    |  |
| Settlement Fee                |   | N/A   | \$150-\$550                           | \$450                                  |  |
| Seller Document Prep Fee      |   | \$90-\$150  | N/A                                   | \$150                                  |  |
| Trident Insurance Agency*     | Homeowner's Insurance                                     | \$150 - \$10,000 plus per year; charges may vary based on coverage requested and other factors including multi-unit properties. Flood Insurance is not included in this estimate but may be available for an additional fee and may be lender required. |                                       |  |  |
| Prosperity Home Mortgage, LLC | Loan Origination and Application                          | \$0 - \$1,665 (2% of loan amount on some bond products)   |                                       |  |  |
|                               | Appraisal   | \$450 - \$2,100   |                                       |  |  |
|                               | Third Party Fees  | \$165- \$550 (credit report, tax service, flood cert, technology, and/or MERS)  |                                       |  |  |
| HSA Home Warranty             | Home Warranty   | \$520 - \$3,502, depending on property and coverage options   |                                       |  |  |

\*In rare cases, your insurance policy may instead be issued by Long & Foster Insurance Agency, Inc., an affiliate of HomeServices Insurance, Inc., or under another one of its trade names. HomeServices Insurance, Inc.'s trade names include: Edina Realty Insurance Agency, HomeServices Insurance Agency, InsuranceSouth, Long Insurance Group, ReeceNichols Insurance and Trident Insurance Agency.

## Supplemental Affiliated Business Arrangement Disclosure Statement

To: \_\_\_\_\_ Property: \_\_\_\_\_  
 From: \_\_\_\_\_ Date: \_\_\_\_\_

This is to give you notice that through its parent, HomeServices of America, Inc. (“HSoA”), Fox & Roach LP doing business as Berkshire Hathaway HomeServices Fox & Roach, REALTORS®, HomeServices Insurance, Inc. doing business as Trident Insurance Agency, Trident Land Transfer Company LP, Trident Land Transfer Company (NJ) LLC, and Title Resources Guaranty Company (“TRG”) are part of a family of companies (the “Affiliated Companies”) to which you may be referred. The Affiliated Companies also include the following regional providers, each of which are wholly owned by HSoA, either directly or through one or more subsidiaries: Long & Foster Real Estate, Inc. also doing business as Northrop Realty and Urban Pace (“Long & Foster Real Estate”); Long & Foster Insurance Agency, Inc.; RGS Title, LLC doing business as RGS Title and RGS Property Closing Services; and Sage Title Group, LLC doing business as Sage Premier Settlements, Infinity Settlements Agency and Infinity Title Agency. HomeServices Title Holdings, LLC, a wholly-owned subsidiary of HSoA, indirectly owns 13.5% of TRG. Because of these relationships, the referral of a customer (including you) by any of the Affiliated Companies to another may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

In addition, while HSoA is not affiliated with Cinch Home Services, it does advertise Cinch Home Services for a fixed service fee.

Set forth below is the estimated charge or range of charges for each of the services listed. You are NOT required to use any of these service providers as a condition of the sale of the subject property or to obtain access to any settlement service.

**THERE ARE FREQUENTLY OTHER SETTLEMENT SERVICE PROVIDERS AVAILABLE WITH SIMILAR SERVICES. YOU ARE FREE TO SHOP AROUND TO DETERMINE THAT YOU ARE RECEIVING THE BEST SERVICES AND THE BEST RATE FOR THESE SERVICES.**

| <u>Service Provider</u>   | <u>Service Provided</u>                                | <u>Charge or Range of Charges</u>   |                                |
|---|--|---|--------------------------------|
| Long & Foster Insurance Agency, Inc.  | Homeowner’s Insurance                                  | \$150 - \$10,000 plus per year; charges may vary based on coverage requested and other factors including multi-unit properties. Flood Insurance is not included in this estimate but may be available for an additional fee and may be lender required. |                                |
| <b>PENNSYLVANIA</b>   |  |   |                                |
| Sage Premier Settlements<br>Infinity Settlement Agency<br>RGS Property Closing Services | Owner’s/Lender’s Title Policy (may be provided by TRG) | First \$30,000 of coverage  | \$569                          |
|   |  | \$30,001 - \$45,000 of coverage   | add \$7.41 per thousand        |
|   |  | \$45,001 - \$100,000 of coverage  | add \$6.27 per thousand        |
|   |  | \$100,001 - \$500,000 of coverage   | add \$5.70 per thousand        |
|   |  | \$500,001 - \$1,000,000 of coverage   | add \$4.56 per thousand        |
|   | \$1,000,001 - \$2,000,000 of coverage                  | add \$3.42 per thousand   |                                |
|   | Lender-required Endorsements                           | \$50 - \$500  |                                |
| Closing Protection Letter   | \$125  |   |                                |
| Settlement Fees   | \$0-\$2,000, depending on transaction type             |   |                                |
| <b>NEW JERSEY</b>   |  |   |                                |
| Sage Premier Settlements<br>Infinity Title Agency                                       | Owner’s/Lender’s Title Policy (may be provided by TRG) | \$0-\$100,000 of coverage   | \$5.25 per thousand            |
|   |  | \$100,001 - \$500,000 of coverage   | add \$4.25 per thousand        |
|   |  | \$500,001 - \$2,000,000 of coverage   | add \$2.75 per thousand        |
|   |  | Enhanced coverage   | \$20% over Standard Rate above |
|   |  | Simultaneous issue of lender’s policy   | \$25                           |
|   | Lender-required Endorsements                           | \$25 each   |                                |
|   | Closing Service Letter                                 | \$75  |                                |
| Settlement Fees   | \$0-\$2,000, depending on transaction type             |   |                                |

[continued on following page]

| <b>MARYLAND</b>  |  |  |                                |
|--|--|--|--------------------------------|
| Sage Premier Settlements<br>Sage Title Group, LLC<br>RGS Title LLC | Owner's/Lender's<br>Title Policy (may be<br>provided by TRG) | \$0-\$250,000 of coverage                                    | \$6.15 per thousand            |
|  |  | \$250,001 - \$500,000 of coverage                            | add \$5.25 per thousand        |
|  |  | \$500,001 - \$1,000,000 of coverage                          | add \$4.50 per thousand        |
|  |  | \$1,000,001 - \$2,000,000 of coverage                        | add \$3.55 per thousand        |
|  | Simultaneous issue of lender's policy                        | \$200  |                                |
| Closing Protection<br>Letter                                       | \$45   |  |                                |
| Settlement Fees  | \$0-\$2,000, depending on transaction type                   |  |                                |
| <b>DELAWARE</b>  |  |  |                                |
| Sage Premier Settlements   | Owner's/Lender's<br>Title Policy (may be<br>provided by TRG) | \$0-\$100,000 of coverage                                    | \$4.60 per thousand            |
|  |  | \$100,001 - \$1,000,000 of coverage                          | add \$3.90 per thousand        |
|  |  | \$1,000,001 - \$5,000,000 of coverage                        | add \$3.25 per thousand        |
|  |  | Enhanced coverage  | \$20% over Standard Rate above |
|  | Simultaneous issue of lender's policy                        | \$25   |                                |
| Lender-required<br>Endorsements                                    | \$50 each  |  |                                |
| Closing Protection<br>Letter                                       | \$125  |  |                                |
| Settlement Fees  | \$0-\$2,000, depending on transaction type                   |  |                                |
| Cinch Home Services  | Home Warranty  | \$459 - \$2,062, depending on property and optional coverage |                                |

ACKNOWLEDGEMENT: I/we have read this disclosure form and understand that the Affiliated Companies may refer me/us to purchase the above-described settlement service(s) from one another and that any such referrals may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

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Signature

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